



| CHARTERED CERTIFIED ACCOUNTANTS

# Strategy and Goals

#### Success is what you desire!

Running a successful business will allow you to achieve what you want to achieve in life. Therefore, it is crucial to identify and plan what your goals are for the business, and how you will achieve them.

#### What is your vision?

This is a very important question to ask yourself:

What does success look like to you?

Once you know this, being strategic and setting goals will help you plan how you will get there.

# Strategy

We've now set out what your ultimate goals are. Now you need to plan personal strategy time and allocate this time specifically to your business. Without giving this time to work on your goals, you may struggle to move forward. You will have your day to day duties within the business but making time to plan the next steps will get you closer each time.

## Goals

For your vision to become a reality, we need to go through a process to understand how realistic your goals are and set accurate check points up to the point of "success". Translating this to the forecast will allow us to plot a timeline with key goals, measurables and KPIs along the way.

# Reflection

The key to success is moving toward your ideal vision. Following up on the work you are doing needs some reflection. Are you moving closer to your goal?



### The Business Success program

This is aimed at businesses who want to grow and achieve their vision. We have a tailored program which will hold you accountable for all of the above. From laying out your clear vision, creating realistic check points, planning financial forecasts and setting out a defined time-frame. You'll create specific tasks which you can action so that every time you tick a job off your list you are one step closer to your vision.

As accountants we can assist you in setting realistic, and achievable goals for your business. Through careful interpretation of your financial information, we can help guide your strategy to ensure you meet your vision of success.





